

D&B Report for:

# GORMAN MANUFACTURING COMPANY, INC.

D-U-N-S® Number: 80-473-5132  
 Location Type: Headquarters  
 Do not confuse with: other Gorman companies, this is a fictitious company used by D&B for demonstration purposes

Registered Address: 492 Koller Street, San Francisco, CA 94110

Phone: 650 555-0000

**This report includes:**

- ✔ Core Report
- Enhanced Data Upgrade
- Enhanced Trade Upgrade
- Enhanced Analytics Upgrade

## Risk Summary



The Risk Summary shows the likelihood of the company paying their bills on time. It is primarily based on how a company has paid its bills in the past. The company's past payment behavior is used to predict how it may pay its bills in the future.

In D&B's view, this company's trade payment history represents a **Medium** risk of future payment delinquency.



### Trade Payment Data Currently in D&B's Database

# of Payment Experiences in D&B's Database	30	Average Highest Credit	\$25,084
% of Payments Within Terms	75%	Largest Highest Credit	\$100,000
% of Payments With Slow or Negative Payments	30.0%	Highest Amount Now Owing	\$80,000
# of Payments Placed for Collection	0	Highest Amount Past Due	\$40,000

## Key Data



Key Data shows you how stable and well-established a company is, which can indicate its overall ability to pay its bills. Some companies are riskier than others, so review revenue, net worth, and number of employees to determine the company's general health. Look at years in business, length of management tenure, and the people involved in the company to determine how stable it is. Note whether the company is involved in a relatively high-risk industry. You can also check to see if there are any special events, such as a management or location change, that could adversely affect the company's ability to pay its bills. Click the links for more detailed information.

Key Principal	LESLIE SMITH, PRES		
Line of Business	Lithographic commercial printing (SIC: 2752)		
Number of Employees	130	Employees at this location	110
Total Sales (Financial Statement)	\$21,665,429	Net Worth (Financial Statement)	\$1,075,695
Working Capital	\$830,595	Years in Business	26 Years
Financial Condition	FAIR		
Overall Status	No negative information in D&B's files.		
Facilities	Occupies premises in a one story cinder block building.		
Location	Central business section on well traveled street.		

The Net Worth amount may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

## Legal and Public Filings



Examining the company's legal situation can help you understand its financial exposure. Check out the suits, liens, judgments, and UCC filings to see if there are any actions that could have an adverse financial impact. You can drill down on each category to see details.

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Record Type	Records	Most Recent
Bankruptcies	0	
Suits	0	
Liens	4	12/14/2001
Judgments	3	01/01/2008
UCCs	4	04/18/2006

This public filing data is for informational purposes only and is not an official record. Both open and closed filings may be shown. Certified copies of these records can be obtained from their official sources.

## Business Registration Information



Minimize your risk by understanding who you are doing business with. Determine if the company is formally incorporated, where it's incorporated, and how long it has been in business. To increase your confidence in doing business with a small, relatively new company, you can use the names of the key principals for your own online research.

The following data is not an official record of the Department of State or the State of CALIFORNIA, and D&B is not an employee or agent thereof.

Registered Name:	<b>Gorman Manufacturing Company, Inc.</b>	Registration ID:	<b>testcase102</b>
Business Type:	<b>CORPORATION</b>	Where Filed:	<b>SECRETARY OF STATE/CORPORATIONS DIVISION, SACRAMENTO, CA</b>
Corporation Type:	<b>PROFIT</b>		
State of Incorporation:	<b>CALIFORNIA</b>		
Incorporation Date:	<b>05-21-1985</b>		
Filing Date:	<b>05-21-1985</b>		

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## Industry Classification



When evaluating credit, it is important to consider the company's primary industry and understand the risk pertaining to that industry based on current economic or local conditions. The SIC and NAICS codes on this page identify the type of economic or industrial activity the company engages in.

## SIC Codes

The 4-digit SIC numbers link to the industry classification descriptions on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window. D&B adds an additional 4 digits to the end of the SIC code. This enables D&B to be more specific about a company's operations.

SIC Code	SIC Code Description
2752 0000	Commercial printing, lithographic

## NAICS Codes

The North American Industry Classification System (NAICS) is a six-digit industry classification code. The first two digits specify the business sector, the third digit specifies the subsector, the fourth digit specifies the industry group, and the fifth digit specifies the industry. The sixth digit is designed for country specific classifications and may differ from one nation to the next.

NAICS Code	NAICS Code Description
323110	Commercial Lithographic Printing

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## Company History



Review details about the company's history to learn more about the company's stability and ownership history. Examine the recent events to see if there is anything that may impact the company's ability to pay its bills.

The following information was reported on: 01/20/2011

**Officer(s):**

LESLIE SMITH, PRES  
KEVIN J HUNT, SEC-TREAS

**Director(s):**

THE OFFICER(S)

This is a Corporation formed in the State of California on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

**AFFILIATE:**

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

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## Company Operations Summary



Review the operations summary to learn more about the kinds of business the company conducts. You can also see more details about special events that may impact the company's ability to pay its bills, banking information, and government programs the company may be involved with.

### Operations Summary

As on 01/20/2011

**Description:**

Engaged in commercial lithographic printing (100%).

Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory : United States.

Nonseasonal.

**Employees:**

130 which includes officer(s). 110 employed here.

**Facilities:**

Occupies premises in a one story cinder block building.

**Location:**

Central business section on well traveled street.

**Branch(es) or Division(s) exist:** Y

### Government Activity

Government Activity Summary	
Borrower (Dir/Guar)	No
Administrative Debt	No
Contractor	Yes
Grantee	Yes
Party excluded from federal program(s)	No

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

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## Liens



Liens are claims against the company's property. Open liens could negatively affect the company's financial status and their ability to pay their bills. Review the details about any outstanding liens against this company and whether they are open or released on this page.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Status	Open
CASE NO.	IY5678
Type State	State Tax
Filed By	State of Ca- Test Mtch Code (force thru SO) Against Gorman Manufacturing Company, Inc
Where Filed	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Date Filed	12/14/2001
Status Attained Date	12/14/2001
Latest Information Received	12/14/2001

Amount	\$100
Status	Open
CASE NO.	IY1234
Type State	State Tax
Filed By	state of CA-test mtch code (forced thru SO) Against Gorman Manufacturing Company, Inc
Where Filed	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Date Filed	12/14/2001
Status Attained Date	12/14/2001
Latest Information Received	12/14/2001

Status	Open
CASE NO.	ian5678
Type State	State Tax
Filed By	STATE OF CA-TEST MTCH CODE Against GORMAN MANUFACTURING COMPANY, INC AND OTHERS
Where Filed	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Date Filed	12/14/2001
Status Attained Date	12/14/2001
Latest Information Received	12/14/2001

Amount	\$100
Status	Open
CASE NO.	IAN1234
Type State	State Tax
Filed By	State of CA-test match Code Against Gorman Manufacturing Company, Inc
Where Filed	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Date Filed	12/14/2001
Status Attained Date	12/14/2001
Latest Information Received	12/14/2001

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## Judgments



An unsatisfied judgment for a substantial amount against the company could negatively affect their ability to pay their bills. Review the details any court judgments have been filed against the company, their amounts, and their status on this page.

Status	Unsatisfied
DOCKET NO.	nmjtest03
Judgment Type	Judgment
Against	Gorman Mfg Test Case
In Favor of	Test Plaintiff
Where Filed	RECORDER OF DEEDS, NORWALK, CA
Status Attained Date	01/01/2008
Date Filed	01/01/2008
Judgment Received Date	01/02/2008

Status	Unsatisfied
DOCKET NO.	nmjtest05
Judgment Type	Judgment
Against	Gorman Mfg (Test Case)
In Favor of	Test Plaintiff
Where Filed	RECORDER OF DEEDS, NORWALK, CA
Status Attained Date	01/01/2008
Date Filed	01/01/2008

Status	Unsatisfied
DOCKET NO.	nmjtest01
Judgment Type	Judgment
Against	Gorman Mfg Test
In Favor of	Test Plaintiff
Where Filed	RECORDER OF DEEDS, NORWALK, CA
Status Attained Date	01/01/2008
Date Filed	01/01/2008

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## UCC Filings



Review the extent of UCC filings against the company's assets on this page. If too many of a company's assets are used as collateral in UCC filings, it could negatively affect their ability to pay their bills in times of financial stress because creditors with UCC filings are given legal title to the collateral assets.

Collateral	Leased Equipment
Type	Original
Secured Party	RAYMOND LEASING CORPORATION, GREENE, NY
Debtor	GORMAN MANUFACTURING COMPANY, INC
Filing Number	306-121640
Filed With	SECRETARY OF STATE/UCC DIVISION, NASHVILLE, TN
Date Filed	04/18/2006
Latest Information Received	05/12/2006

Collateral	Leased Equipment
Type	Original
Secured Party	RAYMOND LEASING CORPORATION, GREENE, NY
Debtor	GORMAN MANUFACTURING COMPANY, INC. and OTHERS
Filing Number	009679812
Filed With	SECRETARY OF STATE/UCC DIVISION, SPRINGFIELD, IL
Date Filed	03/30/2005
Latest Information Received	04/07/2005

Collateral	Leased Unspecified
Type	Original
Secured Party	RAYMOND LEASING CORPORATION, GREENE, NY
Debtor	GORMAN MANUFACTURING COMPANY, INC and OTHERS
Filing Number	040077623160
Filed With	SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX
Date Filed	08/06/2004
Latest Information Received	08/24/2004

Type	Original
Secured Party	NOREAST CAPITAL CORPORATION, ANNAPOLIS, MD
Debtor	GORMAN MANUFACTURING
Filing Number	00000181203112
Filed With	UCC DIVISION, BALTIMORE, MD
Date Filed	08/30/2004
Latest Information Received	08/18/2008

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